

The Company

Ecomед operates since 1978 in the Brazilian medical and hospital market and has built over this period a close relationship of trust and honesty with your customers. Like all other companies established at that time, we passed several adverse economic situations and we thrive. This was only possible because we maintained our focus in providing quality products and improve our customer service. So we can attend with respect and attention from the biggest and most important hospitals in Brazil to the smaller customers of the inland of Brazil.

We are the leading company in the biopsy market in Brazil where we operate over 20 years. Our extensive experience began with the partnership with Manan company whose products today are in the hands of Argon Medical, Texas/US. We also have several products in areas such as Interventional Radiology, Mastology, Women's Health, Urology, Hematology, Orthopedics, among others. Delivered by worldwide segment leaders like CIVCO, EMS Swiss, SOMATEX and BIOTEQ.

Since our goal is always being close to our customers we opened a branch office in São Paulo in 2008 and another in Recife in 2012 and increased our sales force in these two important healthcare centers. Also with the increase in our sales, we expanded in 2011 our stock capacity with a new distribution center in Rio de Janeiro. We always look to prepare our sales and internal team with training to provide the best service possible to physicians and hospitals that look for quality products and good service.

Our Goal

Offer to the medical and hospital Brazilian Market high quality products of renowned suppliers for the US, Europe and Asia. Have a motivated team that provides the best experience in customer service. Continue to be the largest and best company in the biopsy field of Brazil. Guide the whole team to business profitability and thus ensure resources for future investments in new technologies and products.

The History

2016 – Get to an agreement to distribute Laborie products in Brazil

2014 – Establish a technical services department in São Paulo

2012 – Open a sales office in Recife to strengthen the presence in the Northeast

- 2011 – Start operations in the new distribution center in Rio de Janeiro
- 2008 – Open a sales office in São Paulo
- 2006 – Obtain the Anvisa Best Practice Certificate
- 2003 – Establish the first partnerships with sub-dealers in Minas Gerais and Rio Grande do Sul, partners until today.
- 1999 – Get the first Anvisa registration Swiss Lithoclast lithotripsy equipment
- 1998 – Derek Flinte and Alec Flinte join their fathers business
- 1995 – Began selling biopsy products from Manan Medical including the well recognize Promag biopsy guns
- 1980 – Start importing ultrasound diagnostic equipment from Kretz, Austria
- 1978 – Hans Flinte starts the company in Rio de Janeiro